

Labor Law Foundation Series, Part II: The Fundamentals of Collective Bargaining



SPEAKERS

Eric C. Stuart (Morristown)
Ursula A. Kienbaum (Portland (OR))
C. Thomas Davis, *Moderator*



DATE

Friday, October 22, 2021



TIME

11:00 a.m. – 12:00 p.m. Pacific
12:00 p.m. – 1:00 p.m. Mountain
1:00 p.m. – 2:00 p.m. Central
2:00 p.m. – 3:00 p.m. Eastern



COST

\$99.00
Complimentary (for attendees who
[register](#) for Labor Law Solutions by
September 30, 2021)

DESCRIPTION

Though most union-free organizations hope to avoid bargaining altogether, collective bargaining skills are essential for business success when an employer has some unionized locations. These skills can also play an important role in the effort to remain union-free elsewhere. In this installment of the Labor Law Foundation Series, the speakers will review key bargaining concepts (including mandatory versus permissive subjects of bargaining, requests for information, proposal development, status quo/unilateral change, and impasse) and negotiation strategies. The speakers will also share practical tips on how to manage common collective bargaining scenarios, as well as cover responses to aggressive union leverage tactics, such as strikes, picketing, and corporate campaigns.

REGISTRATION

Register online at www.ogletree.com or contact Marilu Oliver at (404) 870-1755 or webinars@ogletree.com.

Instructions for participation will be circulated before the webinar. If you have questions about the availability of CLE credits, please email cle@ogletree.com. To request an accommodation for a disability, please email accessibility@ogletree.com as soon as possible.